## Week 6 Discussion: Social Influence

## **Required Resources**

Read/review the following resources for this activity:

## **Initial Post Instructions**

Think of the last time you were with a group of people at work or hanging out with a group of friends. How does your behavior change when you are with a particular group of people? Why do you think your behavior changes? Provide a personal example of compliance, conformity or obedience. Cite key concepts and theories to support your example.

Be sure to make connections between your ideas and conclusions and the research, concepts, terms, and theory we are discussing this week.

Follow-Up Post Instructions Respond to at least two peers or one peer and the instructor. Further the dialogue by providing more information and clarification.

## **Writing Requirements**

Grading This activity will be graded using the Discussion Grading Rubric. Please review the following link:

Course Outcomes (CO) 1, 3

Due Date for Initial Post: By 11:59 p.m. MT on Wednesday Due Date for Follow-Up Posts: By 11:59 p.m. MT on Sunday

Textbook: Chapter 17 Lesson

Minimum of 3 posts (1 initial & 2 follow-up) Minimum of 2 sources cited (assigned readings/online lessons and an outside source) APA format for in-text citations and list of references

Link (webpage): Discussion Guidelines

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% Reply

(https://chamberlain.instructure.com/courses/63025/users/69954)Renee Owens (Instructor) Apr 22, 2020

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You can begin posting in this discussion forum on Monday, June 8th.

This week, we will discuss the topic of social influence, "the process by which social groups and individuals exert pressure on an individual, either deliberately or unintentionally" (Feldman, 2018, p.567). In our discussion, we will focus on three types of social influence: compliance,